Appendix A

Standard Questions for Applicants Seeking Local Exchange Service Authority

1. Is your company seeking any waivers or variances of certain Commission rules and regulations in this proceeding that pertain to local exchange service? Please provide evidence as to why your company is seeking any waiver or variance.

Applicant is requesting commonly-requested waivers of Sections 13-404 and 13-405, of Part 710 and of Section 735.180 of Part 735. The Applicant is requesting waivers of the indicated items because those items are generally requested and the Applicant does not want to be at a competitive disadvantage to other providers of telecommunications services.

2. Will your company comply with 83 Illinois Administrative Code Part 772, Pay-Per-Call Services, including Part 772.55(a)(1), Billing and Part 772.100(d) Notices?

Yes.

3. Will your company comply with 83 Illinois Administrative Code Part 705, Preservation of Records of Telephone Utilities?

Yes.

4. Will your company abide by 83 Illinois Administrative Code Part 735, "Procedures Governing the Establishment of Credit, Billing, Deposits, Termination of Service and Issuance of Telephone Directories for Telephone Utilities in the State of Illinois"?

Yes.

5. Will your company abide by 83 Illinois Administrative Code Part 732, "Customer Credits"?

Yes.

6. Who will provide customer repair service for your company?

The Applicant will contract with incumbent local exchange carriers ("ILECs") to address customer service inquiries. ILEC installation and repair technicians will be dispatched to address installation and repair issues.

7. How many people does the company employ?

The Applicant employs twenty-three people.

8. Will your company meet the requirements as they pertain to the Telephone Assistance Programs imposed by Sections 13.301 and 13.301.1 of the Illinois Public Utilities Act and 83 Illinois Administrative Code Part 757?

Yes.

9. Will your company solicit, collect, and remit the voluntary contributions from its telephone subscribers to support the Telephone Assistance Programs?

The Applicant will comply with the Commission's rules regarding solicitation, collection, and remittance of voluntary contributions from its subscribers to support the Telephone Assistance Programs.

10. Does your company plan on filing to become an Eligible Telecommunications Carrier?

No, the Applicant does not plan on filing to become an Eligible Telecommunications Carrier.

11. Does the company realize that it will not be able to receive any of the federal reimbursements for the Lifeline and Link Up Programs if it is not an eligible carrier?

Yes.

12. Will your company offer all of the waivers associated with the Universal Telephone Service Assistance Programs (UTSAP)?

The Applicant will comply with the Commission's rules regarding offers of all waivers associated with the UTSAP.

13. Will your company abide by the regulations as prescribed in 83 Illinois Administrative Code Part 755, "Telecommunications Access for Persons with Disabilities," 83 Illinois Administrative Code Part 756 "Telecommunications Relay Service," and Sections 13-703 of the Illinois Public Utilities Act?

Yes.

14. Will the company's billing system be able to distinguish between resale and facilities based service for the collection of the ITAC line charge?

Yes.

15. Has your company signed and return the Universal Telephone Assistance Corporation ("UTAC") and the Illinois Telecommunications Access Corporation ("ITAC") to Commission staff?

No. The Applicant will request the UTAC and ITAC forms, sign them, and return them to Commission staff.

16. How does your company plan to solicit customers once it begins to provide local service?

The Applicant will have a direct sales force that will call on businesses only.

17. Has your company provided service under any other name?

No.

18. Have any complaints or judgments been levied against the company? (Instate, out-of-state, or FCC).

No.

Appendix B

9-1-1 Questions for Applicants Seeking Local Exchange Service Authority

1.	Will your company ensure that 911traffic is handled in accordance with the 83 Illinois Administrative Code Part 725 and the Emergency Telephone System Act?		
	Yes.		
2.	Will your company contact and establish a working relationship with the 911 systems when you begin to provide local telephone service?		
	Yes.		
3.	Will your company coordinate with the incumbent LEC(s) and local 911 systems to provide transparent service for your local exchange customers?		
	Yes.		
4.	Who will be responsible for building and maintaining the 911 database for your local exchange customers?		
	Alex Ponnath, Chief Technical Officer		
5.	How often will your company update the 911 database with customer information?		
	Within two business days after new information has been provided.		
6.	Will your company's billing system have the ability to distinguish between facilities based and resale for the collection of the 911 surcharge?		
	Yes.		
7.	Does your company have procedures for the transitioning of the 911 surcharge collection and disbursement to the local 911 system?		
	Yes.		
8. Will your company's proposal require any network changes to any of the 911 system			
	No.		

9. Will your company be able to meet the requirements specified under Part 725.500(o) and 725.620(b) for the installation of call boxes?

No.

10. Does your company plan to file for a waiver of Part 725.500(o) and 725.620(b) in the future?

Yes. The Applicant will request a waiver of Part 725.500(o) and 725.620(b). The Applicant expects to collocate at ILEC facilities that comply with the requirements of the Commission's rules.

Appendix C

Financial Questions for Applicants Seeking Local Exchange Service Authority

1. (Answer if requesting waiver of Part 710) What circumstances warrant a departure from the prescribed Uniform System of Accounts ("USOA")?

The Applicant is a competitive local exchange carrier ("CLEC"). The USOA was developed to prescribe how ILECs record and allocate their revenues and costs. The USOA has been used for various purposes, such as interstate access charges, jurisdictional separations, and calculating universal service support. While the USOA has served a useful purpose to standardize ILEC accounting procedures, the USOA's requirements do not apply as well to a CLEC's operations. The Applicant will comply with Generally Accepted Accounting Procedures and maintain records to allow it to meet its financial and reporting obligations.

2. Will records be maintained in accordance with Generally Accepted Accounting Principles ("GAAP")?

Yes.

3. Will applicant's accounting system provide an equivalent portrayal of operating results and financial condition as the USOA?

Yes.

4. Will applicant's accounting procedures maintain or improve uniformity in substantive results as among similar telecommunications companies?

Yes.

5. Will applicant maintain its records in sufficient detail to facilitate the calculation of all applicable taxes?

Yes.

6. Does the accounting system currently in use by applicant provide sufficiently detailed data for the preparation of Illinois Gross Receipts Tax returns? What specific accounts or sub-accounts provide this data?

Yes. The Applicant utilizes a software program named "Omnibill." Its billing subsystem will allow the Applicant to maintain data for the preparation of the Illinois Gross Receipts Tax Return.

7. If a waiver of Part 710 is granted, will applicant provide annual audited statements or all periods subsequent to granting of the waiver?

Yes, if required or requested by the Commission, the Applicant will provide annual statements to the Commission.

8. Does applicant agree that the requested waiver of Part 710 will not excuse it from compliance with future Commission rules or amendments to Part 710 otherwise applicable to the Company?

Yes.

9. Please attached a copy of applicant's chart of accounts.

Please see attached chart of accounts.

Type Account CGF Cash account Bank Bank CGF Cash Account #2 LElement CA Financing BOA Bank Bank 1 Element CA Operating BOA I Element Operating Bank I Element Payroll Bank I Element Rockland Bank Accounts Receivable Accounts Receivable Accounts Receivable Accounts Receivable: Allowance for Doubtful Accounts **CGF** Investments Other Current Asset Other Current Asset Credit Card Reserves Other Current Asset Employee Advances Inventory Asset Other Current Asset Other Current Asset Note Receivable-Current Other Current Asset Other Receivables Other Current Asset Prepaid Expenses Prepaid Income Taxes Other Current Asset **Fixed Asset** Equipment Equipment - Accum. Depreciation Fixed Asset Equipment - WIP **Fixed Asset** Other Asset **Acquisition Costs** Other Asset Acquisition Costs: Amortization of Acq Costs Deposits Other Asset Goodwill Other Asset **Undeposited Funds** Other Asset Accounts Payable Accounts Payable Accrued Expenses Other Current Liability Other Current Liability Accrued Legal Fees Other Current Liability ADP 401K Payable Commissions Payable Other Current Liability Current Portion Long-Term Debt Other Current Liability Other Current Liability Customer deposits Customer deposits: Customer Overpayments Other Current Liability Deferred Consulting Revenue Other Current Liability Deferred Revenue Other Current Liability Other Current Liability Income Taxes Payable Interest Payable Other Current Liability Other Current Liability Line of Credit Payable Other Current Liability Loan Payable Pavroll Taxes Pavable Other Current Liability Refunds Payable Other Current Liability Other Current Liability Rockland financing payable Salaries Payable Other Current Liability Sales Comm Payable - Heather Other Current Liability Other Current Liability Sales Commission Payable Other Current Liability Sales Tax Payable Shareholder loans Other Current Liability Common Stock Equity Equity Opening Balance

Paid In Capital Retained Earnings Equity

Equity

Commissions Income	Income
Finance Charge Income	Income
Gain (loss) on Sale of Assets	Income
Insubordination Fees	Income
Interest Income	Income
Other Income	Income
Other Reimburse	Income
Purchase Discounts	Income
Sales	Income
Sales : Consulting Income	Income
Sales : Customer Credits	Income
Sales : Customer Credits : Hardware	Income
Sales: Customer Credits: Service- Courtesy and Downtime	Income
Sales : Customer Credits : Service-Incentives and Other	Income
Sales : Hardware sales	Income
Sales : Hardware sales : Resale - Hardware sales	Income
Sales : Installation sales	Income
Sales : New Service	Income
Sales : Refunds and allowances	Income
Sales : Revenue Timing Adjustments	Income
Sales: Nevertide Tilling Adjustments Sales: Service income	Income
Sales : Service Income- Settlements	Income
Sales : Service Income-Opening Balance	Income
Sales: Wireless Income	Income
Shipping and Handling	Income
Cost of Goods Sold	Cost of Goods Sold
Cost Of Sales	Cost of Goods Sold
Cost Of Sales : Access Line Fees	Cost of Goods Sold
Cost Of Sales : COS-360 NETWORKS	Cost of Goods Sold
Cost Of Sales : COS-360 NETWORKS (NRC)	Cost of Goods Sold
Cost Of Sales : COS-ACTERNA	Cost of Goods Sold
Cost Of Sales: COS-ALPHEUS	Cost of Goods Sold
Cost Of Sales : COS-APPLIED COMMUNICATIONS GRP	Cost of Goods Sold
Cost Of Sales : COS-BEACH WIRE AND CABLE	Cost of Goods Sold
Cost Of Sales : COS-COVAD	Cost of Goods Sold
Cost Of Sales : COS-EQUINIX	Cost of Goods Sold
Cost Of Sales: COS-Equinix (NRC)	Cost of Goods Sold
Cost Of Sales : COS-FOCAL	Cost of Goods Sold
Cost Of Sales : COS-GE CAPITAL- GIGABIT	Cost of Goods Sold
Cost Of Sales : COS-GE CAPITAL- POLYCOMM	Cost of Goods Sold
Cost Of Sales : COS-Global Crossing	Cost of Goods Sold
Cost Of Sales : COS-Icenet	Cost of Goods Sold
Cost Of Sales : COS-ILLUMINET	Cost of Goods Sold
Cost Of Sales : COS-Illuminet (NRC)	Cost of Goods Sold
Cost Of Sales : COS-INSIGNIA ESG	Cost of Goods Sold
Cost Of Sales: COS-JG COMMUNICATIONS	Cost of Goods Sold
Cost Of Sales : COS-LAYERONE	Cost of Goods Sold
Cost Of Sales: COS-LAYERONE (NRC)	Cost of Goods Sold
Cost Of Sales : COS-LSI	Cost of Goods Sold
Cost Of Sales: COS-NETMAGIC COLO	Cost of Goods Sold
Cost Of Sales: COS-NEUSTAR	Cost of Goods Sold
Cost Of Sales: COS-NEW EDGE NETWORKS	Cost of Goods Sold

Cost Of Sales : COS-NEW EDGE WAN	Cost of Goods Sold
Cost Of Sales : COS-NEXTWEB	Cost of Goods Sold
Cost Of Sales : COS-NTT/VERIO	Cost of Goods Sold
Cost Of Sales : COS-ONFIBER	Cost of Goods Sold
Cost Of Sales : COS-PAETEC COMMUNICATIONS	Cost of Goods Sold
Cost Of Sales : COS-SBC 272 556-4658-400-160-N	Cost of Goods Sold
Cost Of Sales : COS-SBC 272 556-4660-101-160-N	Cost of Goods Sold
Cost Of Sales : COS-SBC 372 556-4663-346-066-S	Cost of Goods Sold
Cost Of Sales : COS-SBC 372 556-4664-733-066-S	Cost of Goods Sold
Cost Of Sales : COS-SBC 372 556-4665-750-066-S	Cost of Goods Sold
Cost Of Sales : COS-SBC 373-556-5322-983-066-S	Cost of Goods Sold
Cost Of Sales : COS-SBC CALIFORNIA	Cost of Goods Sold
Cost Of Sales: COS-SBC CALIFORNIA (NRC)	Cost of Goods Sold
Cost Of Sales: COS-SBC CHI CO CROSS CON (NRC)	Cost of Goods Sold
Cost Of Sales : COS-SBC Chi CO Cross Connect S6	Cost of Goods Sold
Cost Of Sales: COS-SBC CHICAGO AMER POP MODEMS	Cost of Goods Sold
Cost Of Sales: COS-SBC Chicago Colo S679537537	Cost of Goods Sold
Cost Of Sales: COS-SBC Chicago DS3 Hubs G68388	Cost of Goods Sold
Cost Of Sales : COS-SBC DALLAS LOOPS 7010077206	Cost of Goods Sold
Cost Of Sales : COS-SBC Illinois Loops G6857861	Cost of Goods Sold
Cost Of Sales: COS-SBC LA POP Modern Line (213)	Cost of Goods Sold
Cost Of Sales: COS-SBC SJ POP MODEM (408)	Cost of Goods Sold
Cost Of Sales : COS-SBC WAVEPIPE	Cost of Goods Sold
Cost Of Sales : COS-Southern Cal Edison (NRC)	Cost of Goods Sold
Cost Of Sales: COS-SOUTHERN CALIFORNIA EDISON	Cost of Goods Sold
Cost Of Sales : COS-SPECTRACORP TECHNOLOGIES	Cost of Goods Sold
Cost Of Sales : COS-SPORTS LEISURE	Cost of Goods Sold
Cost Of Sales: COS-TELECOM STRATEGIES	Cost of Goods Sold
Cost Of Sales: COS-TIER ZERO (PAJO)	Cost of Goods Sold
Cost Of Sales : COS-TRANSCOM	Cost of Goods Sold
Cost Of Sales : COS-TSI	Cost of Goods Sold
Cost Of Sales : COS-VERILINK	Cost of Goods Sold
Cost Of Sales: COS-VERILINK (NRC)	Cost of Goods Sold
Cost Of Sales: COS-VERIZON (212)691-3878	Cost of Goods Sold
Cost Of Sales: COS-VERIZON (703)723-318	Cost of Goods Sold
Cost Of Sales: COS-VERIZON CA (UQ-Big)	Cost of Goods Sold
Cost Of Sales : COS-VERIZON CA (UQ-Small)	Cost of Goods Sold
Cost Of Sales: COS-VERIZON DALLAS UM11003105	Cost of Goods Sold
Cost Of Sales : COS-VERIZON Long Bch Access(SQ)	Cost of Goods Sold
Cost Of Sales: COS-VERIZON PALM SPRINGS DS-3 H	Cost of Goods Sold
Cost Of Sales: COS-VERIZON SANTA BARBARA MUX	Cost of Goods Sold
Cost Of Sales : COS-VOICE CONNECTIONS	Cost of Goods Sold
Cost Of Sales : COS-VOICE MAIL DEPOT	Cost of Goods Sold
Cost Of Sales : COS-WALTERS	Cost of Goods Sold
Cost Of Sales : COS-Wiltel (I Element act 5010)	Cost of Goods Sold
Cost Of Sales : COS-WILTEL (I-ELEMENT) (NRC)	Cost of Goods Sold
Cost Of Sales : COS-WILTEL (ICCI acct 5009812)	Cost of Goods Sold
Cost Of Sales : COS-XO Communications (I-Elemen	Cost of Goods Sold
Cost Of Sales : COS-Xspedius (Acct 9007998)	Cost of Goods Sold
Cost Of Sales : COS-Xspedius DS3 Hubs	Cost of Goods Sold
Cost Of Sales : COS-YIPES	Cost of Goods Sold
Cost Of Sales : Hardware Purchases (COS)	Cost of Goods Sold
	230, 0, 00000 0010

Cost Of Sales : Installation Services (COS)	Cost of Goods Sold
Cost Of Sales : Other (COS)	Cost of Goods Sold
Cost Of Sales : Roof Rights (COS)	Cost of Goods Sold
Cost Of Sales : Software Development (COS)	Cost of Goods Sold
Cost Of Sales : Software Purchases (COS)	Cost of Goods Sold
Cost Of Sales : Tower Lease (COS)	Cost of Goods Sold
Cost Of Sales : Yoice Mail Services (COS)	Cost of Goods Sold
	Expense
G&A: 401K Plan fees	Expense
G&A : Accounting Fees	·
G&A : Ask My Accountant	Expense
G&A : Auto Expenses	Expense
G&A : Auto Lease	Expense
G&A : Background Screening	Expense
G&A : Bad Debt	Expense
G&A : Bank Service Charge	Expense
G&A : Billing System- Profitec	Expense
G&A : Cash Over/Under Expense	Expense
G&A : Charitable Contributions	Expense
G&A : Cleaning expense	Expense
G&A : Collection expenses	Expense
G&A : Computer Equipment (G&A)	Expense
G&A : Computer Repair (G&A)	Expense
G&A : Conference & Convention- Leader	Expense
G&A : Conference & Convention- Other	Expense
G&A : Consulting - BackUp Telecom	Expense
G&A: Consulting - Mgmt	Expense
G&A : Consulting - Network	Expense
G&A : Consulting - Other	Expense
G&A : Consulting - Regulatory	Expense
G&A : Credit Card Svc - Card Services	Expense
G&A : Credit Card Svc - Telecheck	Expense
G&A : Dues/Subscriptions-Other	Expense
G&A : Dues/Subscriptions-Publications	Expense
G&A: Gifts	Expense
G&A : Insurance - Equipment	Expense
G&A : Insurance - Health	Expense
G&A : Insurance - Liability	Expense
G&A : Insurance - Life	Expense
G&A : Insurance - Life G&A : Insurance - Vehicle	Expense
G&A : Insurance - Workers Comp	Expense
•	Expense
G&A : Late Fees	Expense
G&A : Legal Expense	
G&A : Mailbox rental	Expense
G&A: Maintenance & Repair	Expense
G&A : Miscellaneous	Expense
G&A: Moving Expenses	Expense
G&A : Office Expense	Expense
G&A : Office Furniture	Expense
G&A : Office Maintenance	Expense
G&A: Office Supplies	Expense
G&A : Outside Services	Expense
G&A : Parking	Expense

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G&A: Payroll Processing Fee	Expense
G&A: Penalties	Expense
G&A: Postage & Delivery	Expense
G&A: Printing	Expense
G&A: Recruiting	Expense
G&A: Rent - Dallas Apt	Expense
G&A: Rent - Dallas Gamma Rd #107	Expense
G&A : Rent - Dallas Gamma Rd #120	Expense
G&A : Rent - Dallas Office	Expense
G&A: Rent - LA Apt	Expense
G&A: Rent - LA Office	Expense
G&A : Rent - Wavepipe Office	Expense
G&A : Rockland Other Fees	Expense
G&A : Salaries & Wages	Expense
G&A : Security & Alarm Service	Expense
G&A : Software Purchases	Expense
G&A: Storage	Expense
G&A: Taxes & Licenses	Expense
G&A: Taxes & Licenses: Business	Expense
G&A: Taxes & Licenses: Incorporation Fees	Expense
G&A: Taxes & Licenses: Permits, buildings	Expense
G&A: Taxes & Licenses: Property Taxes	Expense
G&A: Taxes & Licenses: Provision for Taxes	Expense
G&A: Taxes & Licenses: Sales and Use Tax	Expense
G&A: Taxes & Licenses: Taxes-Payroll	Expense
G&A : Telephone Expense	Expense
G&A : Telephone Expense : Cellular	Expense
G&A : Telephone Expense : Regular Service	Expense
G&A: Telephone Expense: Teleconferencing	Expense
G&A: Telephone Expense: Telephone - Chicago	Expense
G&A: Telephone Expense: Telephone - Dallas	Expense
G&A: Telephone Expense: Telephone - Los Angeles	Expense
G&A: Telephone Expense: Telephone - San Francisco	Expense
G&A: Training Seminars	Expense
G&A : Travel - Airfare	Expense
G&A : Travel - Auto Rental	Expense
G&A : Travel - Gasoline	Expense
G&A: Travel - Hotel	Expense
G&A : Travel - Meals	Expense
G&A: Travel - Mileage	Expense
G&A: Travel - Other	Expense
G&A: Travel - Taxi	Expense
G&A: Uniforms	Expense
G&A: Utilities	Expense
Selling Exp	Expense
Selling Exp : Advertising / Marketing	Expense
Selling Exp : Agent Commissions	Expense
Selling Exp : Business Meals & Entertain	Expense
Selling Exp : Commissions - 1099	Expense
Selling Exp : Commissions - 1099 Selling Exp : Marketing Dues & Subscriptions	Expense
Selling Exp : Marketing Dues & Subscriptions Selling Exp : Sales Commissions	Expense
*	Expense
Selling Exp : Sales Contests	Exhause

Selling Exp : Sales Salaries

Selling Exp : Selling Database Access

Amortization of Acq Costs Depreciation Expense Gain/Loss on Sale of stock

Interest Expense Rockland Factor Fees Expense
Expense
Other Expense
Other Expense

Other Expense
Other Expense

Other Expense

Appendix D

Prepaid Service Questions for Applicants Seeking Local Exchange Service Authority

1. Will customers have the ability to sign up with any long distance company they choose?

The Applicant does not seek to provide prepaid service to its customers. The following questions do not apply to the Applicant's provision of service to its customers.

- 2. Will customers have the ability to use dial around long distance companies?
- 3. Does the applicant have interexchange authority in Illinois? If yes, please provide the docket number.
- 4. Will customers have access to the Illinois Relay Service?
- 5. Will customers be able to make 1-800 calls for free?
- 6. Will the Company offer operator services?
- 7. Please describe how applicant plans to collect the monthly fee to be paid in advance.
- 8. Will customers' monthly bills show a breakdown of services, features, surcharges, taxes, etc.?
- 9. Will customers pay an installation fee? If yes, will payment arrangements be offered for the installation fee?
- 10. Will telephone service be in the Company's name or the customer's name. If in the Company's name how will information appear in data bases, such as 9-1-1, directory assistance, etc.?
- 11. Will applicant offer prepaid service as a monthly service or as a usage service?
- 12. Will applicant provide a warning when the remaining value of service is about to cease?
- 13. Is the customer given more than one notice of the remaining value of service?
- 14. How much advance notice is given to the customer of the remaining value of service?
- 15. If the customer is in the middle of a call will they be disconnected when the remaining value of service has expired?

- 16. Has the customer been made aware of potentially being disconnected during a call when the remaining value of service expires?
- 17. When does the timing of a call start?
- 18. If the person called does not answer, is any time deducted from the customer's account?
- 19. Will there be any other instances in which the Company would disconnect a customer, other than running out of prepaid time?
- 20. When a customer runs out of time is their phone immediately disconnected or on suspension? (Will they still be able to receive calls?)
- 21. Are applicant's services available to TTY callers?
- 22. How will the applicant handle a complaint from a customer who disputes the amount of time used or remaining?
- 23. The Public Utilities Act requires a local calling area that has no time or duration charges. How will the Company define each customer's untimed local calling area?